

**United Way of East Central Iowa, Inc.
and Related Entities**

Consolidated Financial Statements

June 30, 2020 and 2019



United Way of East Central Iowa, Inc. and Related Entities
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Independent Auditor's Report

Board of Directors
United Way of East Central Iowa, Inc.

We have audited the accompanying consolidated financial statements of United Way of East Central Iowa, Inc. and its related entities (the Organization), which comprise the consolidated statement of financial position as of June 30, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Organization, as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

The consolidated financial statements of the Organization for the year ended June 30, 2019, were audited by another auditor who expressed an unmodified opinion on those statements on September 30, 2019.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The 2020 supplemental consolidating information on pages 23 and 25 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole. The 2019 supplemental consolidating information on pages 24 and 26 was subjected to the auditing procedures applied in the 2019 audit of the basic financial statements by other auditors, whose report such information stated that it was fairly stated in all material respects in relation to the 2019 consolidated financial statements as a whole.

BerganKDV, LTD.

Waterloo, Iowa
October 13, 2020

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statements of Financial Position
As of June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Assets		
Cash and cash equivalents		
Unrestricted	\$ 1,504,589	\$ 1,797,397
Restricted	104,806	112,952
Certificates of deposit	2,001,563	2,337,210
Receivables		
Pledges, net	2,291,786	2,825,366
Other	367,046	479,001
Accrued interest	34,681	23,648
Prepaid expenses	61,401	84,336
Investments	1,735,962	1,732,053
Beneficial interest in assets		
held by community foundation	321,045	343,745
Property and equipment, net	<u>11,015,823</u>	<u>11,329,146</u>
Total assets	<u><u>\$ 19,438,702</u></u>	<u><u>\$ 21,064,854</u></u>
Liabilities and Net Assets		
Allocations and grants payable		
Allocations payable	\$ 3,500,000	\$ 4,940,224
Initiative fund grants payable	554,407	639,536
Donor designations payable	757,387	758,541
Accounts payable	79,961	272,919
Accrued expenses	282,606	293,263
Refundable advance	<u>40,835</u>	<u>-</u>
Total liabilities	<u>5,215,196</u>	<u>6,904,483</u>
Net assets		
Without donor restrictions		
Undesignated	11,258,395	10,968,074
Board designated - quasi-endowment	648,056	704,888
Board designated - COVID-19 relief	40,000	-
Total without donor restrictions	<u>11,946,451</u>	<u>11,672,962</u>
With donor restrictions	<u>2,277,055</u>	<u>2,487,409</u>
Total net assets	<u>14,223,506</u>	<u>14,160,371</u>
Total liabilities and net assets	<u><u>\$ 19,438,702</u></u>	<u><u>\$ 21,064,854</u></u>

See notes to consolidated financial statements.

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Activities
Year Ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Campaign revenues			
Prior period campaign results (released from restrictions)	\$ 410,454	\$ (410,454)	\$ -
Gross campaign results in current period	6,850,164	621,106	7,471,270
Less donor designations	1,095,354	-	1,095,354
Net current period campaign revenues	5,754,810	621,106	6,375,916
Less provisions for uncollectible pledges	569,567	-	569,567
Net campaign revenues in current period	5,185,243	621,106	5,806,349
Total net campaign revenue	5,595,697	210,652	5,806,349
Other revenue			
Other contributions	606,543	24,375	630,918
Paycheck Protection Program	327,565	-	327,565
Donor designation fees	71,307	-	71,307
Investment income	128,664	35,550	164,214
Rental income	361,192	-	361,192
Sponsorships	61,644	108,421	170,065
Special events and miscellaneous income	36,724	-	36,724
Net assets released from restrictions satisfied by payments	589,352	(589,352)	-
Total other revenue	2,182,991	(421,006)	1,761,985
Total support and revenue	7,778,688	(210,354)	7,568,334
Expenses			
Program services			
Allocation services	3,917,200	-	3,917,200
Community building	465,276	-	465,276
Volunteer management	280,503	-	280,503
spark*5	250,751	-	250,751
HSC	818,568	-	818,568
Other program services	273,058	-	273,058
Total program services	6,005,356	-	6,005,356
Supporting services			
Management and general	615,067	-	615,067
Fundraising	884,776	-	884,776
Total supporting services	1,499,843	-	1,499,843
Total expenses	7,505,199	-	7,505,199
Change in net assets	273,489	(210,354)	63,135
Net assets, beginning of year	11,672,962	2,487,409	14,160,371
Net assets, end of year	\$ 11,946,451	\$ 2,277,055	\$ 14,223,506

See notes to consolidated financial statements.

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Activities
Year Ended June 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Campaign revenues			
Prior period campaign results (released from restrictions)	\$ 376,408	\$ (376,408)	\$ -
Gross campaign results in current period	7,607,346	582,214	8,189,560
Less donor designations	1,065,533	-	1,065,533
Net current period campaign revenues	6,541,813	582,214	7,124,027
Less provisions for uncollectible pledges	199,394	-	199,394
Net campaign revenues in current period	6,342,419	582,214	6,924,633
Total net campaign revenue	6,718,827	205,806	6,924,633
Other revenue			
Other contributions	509,628	77,994	587,622
Donor designation fees	48,974	-	48,974
Investment income	167,285	33,516	200,801
Rental income	365,914	-	365,914
Sponsorships	13,669	98,650	112,319
Special events and miscellaneous income	63,926	-	63,926
Net assets released from restrictions satisfied by payments	244,308	(244,308)	-
Total other revenue	1,413,704	(34,148)	1,379,556
Total support and revenue	8,132,531	171,658	8,304,189
Expenses			
Program services			
Allocation services	5,050,278	-	5,050,278
Community building	393,536	-	393,536
Volunteer management	276,637	-	276,637
spark*5	424,260	-	424,260
HSC	809,628	-	809,628
Other program services	714,868	-	714,868
Total program services	7,669,207	-	7,669,207
Supporting services			
Management and general	717,104	-	717,104
Fundraising	937,404	-	937,404
Total supporting services	1,654,508	-	1,654,508
Total expenses	9,323,715	-	9,323,715
Change in net assets	(1,191,184)	171,658	(1,019,526)
Net assets, beginning of year	12,864,146	2,315,751	15,179,897
Net assets, end of year	\$ 11,672,962	\$ 2,487,409	\$ 14,160,371

See notes to consolidated financial statements.

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Functional Expenses
Year Ended June 30, 2020

					Programs						
	Allocation	Labor	Community	Volunteer	55+	Volunteer	Reading				Total
	Services	Community	Building	Management	Program	Income Tax	Into Success	spark*5	FCFH	HSC	Programs
		Services				Assistance					
Gross funds awarded/distributed	\$ 4,595,354	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,595,354
Less donor designations	1,095,354	-	-	-	-	-	-	-	-	-	1,095,354
Net funds awarded/distributed	3,500,000	-	-	-	-	-	-	-	-	-	3,500,000
Initiative fund grants	417,200	-	-	-	-	-	-	-	-	-	417,200
	<u>3,917,200</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,917,200</u>
Salaries	-	10,042	292,350	156,886	54,512	34,523	33,301	125,573	-	-	707,187
Payroll taxes and insurance	-	715	19,858	11,860	4,248	2,525	2,339	9,457	132	-	51,134
Employee benefits	-	1,064	31,094	5,392	1,146	1,815	4,611	4,603	-	-	49,725
Retirement	-	1,463	19,190	11,303	4,528	2,588	2,492	10,033	46	-	51,643
Total salaries and related expenses	<u>-</u>	<u>13,284</u>	<u>362,492</u>	<u>185,441</u>	<u>64,434</u>	<u>41,451</u>	<u>42,743</u>	<u>149,666</u>	<u>178</u>	<u>-</u>	<u>859,689</u>
Contract services	-	219	25,344	4,703	1,694	1,393	2,654	91,193	8,300	86,386	221,886
Supplies	-	37	3,563	1,082	310	1,762	2,872	290	-	2,949	12,865
Telephone	-	90	2,778	1,851	678	793	260	647	1,391	-	8,488
Postage and shipping	-	28	167	204	179	36	17	49	7	-	687
Donated services and materials	-	-	-	-	-	-	10,890	-	22,120	-	33,010
Occupancy	-	20	1,446	982	714	140	180	374	-	270,693	274,549
Repairs and maintenance	-	12	2,572	1,264	89	38	34	85	-	121,955	126,049
Transportation	-	1	548	21,584	9	128	3	9	78	-	22,360
Conferences	-	1,101	1,296	1,326	1,157	1,045	1,109	603	-	-	7,637
National dues	-	790	530	276	346	20	18	44	-	-	2,024
Publications, printing and subscriptions	-	235	7,224	7,707	1,592	882	9,228	1,024	2,408	-	30,300
Awards	-	-	52	17	250	-	-	-	-	-	319
Bank fees	-	-	-	-	-	-	-	-	-	973	973
Special projects	-	13	8,805	25,509	1,109	1,173	5,707	92	-	-	42,408
Advertising	-	185	5,401	4,066	1,457	1,229	4,648	1,324	-	-	18,310
Miscellaneous	-	7	1,007	1,119	59	22	75	115	31	1,280	3,715
Computer expenses	-	330	10,161	10,515	2,478	3,563	951	2,365	6,531	-	36,894
Depreciation	-	99	10,951	3,239	1,490	1,023	1,431	2,871	-	334,332	355,436
Payments to affiliates (UWW)	<u>-</u>	<u>-</u>	<u>20,939</u>	<u>9,618</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>30,557</u>
Total expenses by function	<u>\$ 3,917,200</u>	<u>\$ 16,451</u>	<u>\$ 465,276</u>	<u>\$ 280,503</u>	<u>\$ 78,045</u>	<u>\$ 54,698</u>	<u>\$ 82,820</u>	<u>\$ 250,751</u>	<u>\$ 41,044</u>	<u>\$ 818,568</u>	<u>\$ 6,005,356</u>

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United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Functional Expenses
Year Ended June 30, 2020

	Total Programs	Supporting Activities		Total Expenses
		Management and General	Fundraising	
Gross funds awarded/distributed	\$ 4,595,354	\$ -	\$ -	\$ 4,595,354
Less donor designations	1,095,354	-	-	1,095,354
Net funds awarded/distributed	3,500,000	-	-	3,500,000
Initiative fund grants	417,200	-	-	417,200
	<u>3,917,200</u>	<u>-</u>	<u>-</u>	<u>3,917,200</u>
Salaries	707,187	340,675	511,217	1,559,079
Payroll taxes and insurance	51,134	27,136	35,749	114,019
Employee benefits	49,725	28,175	55,881	133,781
Retirement	51,643	26,282	38,504	116,429
Total salaries and related expenses	<u>859,689</u>	<u>422,268</u>	<u>641,351</u>	<u>1,923,308</u>
Contract services	221,886	46,465	10,559	278,910
Supplies	12,865	2,826	2,105	17,796
Telephone	8,488	4,549	4,456	17,493
Postage and shipping	687	2,319	2,453	5,459
Donated services and materials	33,010	-	90,489	123,499
Occupancy	274,549	1,650	1,596	277,795
Repairs and maintenance	126,049	6,924	4,078	137,051
Transportation	22,360	114	330	22,804
Conferences	7,637	3,058	2,406	13,101
National dues	2,024	321	860	3,205
Publications, printing and subscriptions	30,300	6,590	36,247	73,137
Awards	319	104	283	706
Bank fees	973	11,743	-	12,716
Special projects	42,408	28,573	10,809	81,790
Advertising	18,310	13,323	15,957	47,590
Miscellaneous	3,715	1,381	1,452	6,548
Computer expenses	36,894	19,791	15,305	71,990
Depreciation	355,436	11,549	10,835	377,820
Payments to affiliates (UWW)	<u>30,557</u>	<u>31,519</u>	<u>33,205</u>	<u>95,281</u>
Total expenses by function	<u>\$ 6,005,356</u>	<u>\$ 615,067</u>	<u>\$ 884,776</u>	<u>\$ 7,505,199</u>

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Functional Expenses
Year Ended June 30, 2019

	Programs											Total Programs
	Allocation Services	Labor Community Services	Community Building	Volunteer Management	55+ Program	Youth Achievement Americorps	Volunteer Income Tax Assistance	Reading Into Success	spark*5	FCFH	HSC	
Gross funds awarded/distributed	\$ 5,704,476	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,704,476
Less donor designations	<u>1,065,533</u>	-	-	-	-	-	-	-	-	-	-	<u>1,065,533</u>
Net funds awarded/distributed	4,638,943	-	-	-	-	-	-	-	-	-	-	4,638,943
Initiative fund grants	<u>411,335</u>	-	-	-	-	-	-	-	-	302,626	-	<u>713,961</u>
	<u>5,050,278</u>	-	-	-	-	-	-	-	-	<u>302,626</u>	-	<u>5,352,904</u>
Salaries	-	23,580	204,815	133,784	50,581	9,485	37,632	28,150	157,903	30,618	-	676,548
Payroll taxes and insurance	-	1,849	17,723	10,156	3,705	789	2,827	2,005	11,243	2,274	-	52,571
Employee benefits	-	2,808	25,020	4,508	5,020	820	774	2,646	8,003	-	-	49,599
Retirement	-	2,244	19,027	11,301	4,124	175	6,535	2,389	11,473	6,052	-	63,320
Total salaries and related expenses	-	<u>30,481</u>	<u>266,585</u>	<u>159,749</u>	<u>63,430</u>	<u>11,269</u>	<u>47,768</u>	<u>35,190</u>	<u>188,622</u>	<u>38,944</u>	-	<u>842,038</u>
Contract services	-	716	58,662	4,977	1,800	330	4,473	38,857	215,146	2,675	83,754	411,390
Supplies	-	96	1,267	1,127	325	181	1,041	4,998	904	51	3,440	13,430
Telephone	-	262	2,479	1,818	657	121	1,004	298	1,048	1,515	-	9,202
Postage and shipping	-	24	79	171	112	5	175	76	56	190	-	888
Donated services and materials	-	-	-	-	-	-	-	10,889	-	16,946	-	27,835
Occupancy	-	108	3,056	1,375	881	96	191	304	1,208	-	268,528	275,747
Repairs and maintenance	-	26	2,229	1,192	64	12	26	29	102	17,241	122,381	143,302
Transportation	-	36	191	33,233	108	4	199	117	32	1,529	-	35,449
Conferences	-	1,249	5,782	288	2,354	17	1,720	15,204	3,528	-	-	30,142
National dues	-	703	280	717	379	14	32	36	125	560	-	2,846
Publications, printing and subscriptions	-	186	4,998	3,018	974	201	6,851	7,917	944	2,640	-	27,729
Awards	-	-	155	3,792	1,446	56	-	-	-	-	-	5,449
Bank fees	-	-	-	-	-	-	-	-	-	-	-	-
Special projects	-	43	910	39,197	108	20	943	20	172	-	-	41,413
Advertising	-	114	1,788	1,829	1,248	53	3,345	2,360	717	-	-	11,454
Miscellaneous	-	53	1,886	1,523	69	10	2,726	335	1,000	1,316	936	9,854
Computer expenses	-	949	8,697	9,740	2,384	437	3,535	1,080	4,118	7,302	-	38,242
Depreciation	-	403	16,874	3,957	1,973	476	923	1,608	6,538	-	330,589	363,341
Payments to affiliates (UWW)	-	-	17,618	8,934	-	-	-	-	-	-	-	26,552
Total expenses by function	<u>\$ 5,050,278</u>	<u>\$ 35,449</u>	<u>\$ 393,536</u>	<u>\$ 276,637</u>	<u>\$ 78,312</u>	<u>\$ 13,302</u>	<u>\$ 74,952</u>	<u>\$ 119,318</u>	<u>\$ 424,260</u>	<u>\$ 393,535</u>	<u>\$ 809,628</u>	<u>\$ 7,669,207</u>

(Continued)

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statement of Functional Expenses
Year Ended June 30, 2019

	Total Programs	Supporting Activities		Total Supporting Activities	Total Expenses
		Management and General	Fundraising		
Gross funds awarded/distributed	\$ 5,704,476	\$ -	\$ -	\$ -	\$ 5,704,476
Less donor designations	<u>1,065,533</u>	-	-	-	<u>1,065,533</u>
Net funds awarded/distributed	4,638,943	-	-	-	4,638,943
Initiative fund grants	<u>713,961</u>	-	-	-	<u>713,961</u>
	<u>5,352,904</u>	-	-	-	<u>5,352,904</u>
Salaries	676,548	441,108	479,364	920,472	1,597,020
Payroll taxes and insurance	52,571	28,819	34,115	62,934	115,505
Employee benefits	49,599	32,897	56,536	89,433	139,032
Retirement	<u>63,320</u>	<u>23,615</u>	<u>29,073</u>	<u>52,688</u>	<u>116,008</u>
Total salaries and related expenses	<u>842,038</u>	<u>526,439</u>	<u>599,088</u>	<u>1,125,527</u>	<u>1,967,565</u>
Contract services	411,390	55,718	16,872	72,590	483,980
Supplies	13,430	3,382	1,965	5,347	18,777
Telephone	9,202	5,105	5,917	11,022	20,224
Postage and shipping	888	2,245	1,709	3,954	4,842
Donated services and materials	27,835	-	131,106	131,106	158,941
Occupancy	275,747	3,470	3,484	6,954	282,701
Repairs and maintenance	143,302	7,412	4,452	11,864	155,166
Transportation	35,449	172	317	489	35,938
Conferences	30,142	906	848	1,754	31,896
National dues	2,846	1,674	1,435	3,109	5,955
Publications, printing and subscriptions	27,729	11,303	30,967	42,270	69,999
Awards	5,449	584	427	1,011	6,460
Bank fees	-	12,072	-	12,072	12,072
Special projects	41,413	800	56,194	56,994	98,407
Advertising	11,454	5,365	11,454	16,819	28,273
Miscellaneous	9,854	2,055	1,942	3,997	13,851
Computer expenses	38,242	23,820	16,971	40,791	79,033
Depreciation	363,341	18,594	17,070	35,664	399,005
Payments to affiliates (UWW)	<u>26,552</u>	<u>35,988</u>	<u>35,186</u>	<u>71,174</u>	<u>97,726</u>
Total expenses by function	<u>\$ 7,669,207</u>	<u>\$ 717,104</u>	<u>\$ 937,404</u>	<u>\$ 1,654,508</u>	<u>\$ 9,323,715</u>

See notes to consolidated financial statements.

United Way of East Central Iowa, Inc. and Related Entities
Consolidated Statements of Cash Flows
Years Ended June 30, 2020 and 2019

	2020	2019
Cash Flows - Operating Activities		
Change in net assets	\$ 63,135	\$ (1,019,526)
Adjustments to reconcile change in net assets to net cash flows - operating activities		
Depreciation	377,820	399,005
Noncash reinvested investment income	(50,519)	(58,440)
Gain on sale of investments	(8,311)	-
Net unrealized gain on investments	(572)	(21,994)
Change in beneficial interest	7,607	(12,940)
Changes in operating assets and liabilities		
Pledges receivable	634,502	421,702
Prepaid expenses	22,935	(27,114)
Accounts payable	(192,958)	183,555
Accrued expenses	(10,657)	(8,082)
Refundable advance	40,835	-
Allocations and donor designations payable	(1,526,507)	(346,874)
Net cash flows - operating activities	<u>(642,690)</u>	<u>(490,708)</u>
Cash Flows - Investing Activities		
Purchases of property and equipment	(64,497)	(11,057)
Proceeds from sales of investments	201,927	143,683
Purchases of investments	(146,434)	(120,000)
Purchases of certificates of deposit	-	(1,001,094)
Proceeds from redemption of certificates of deposit	335,647	1,702,722
Distributions from beneficial interest	15,093	14,939
Proceeds from Kirkwood note	-	145,631
Net cash flows - investing activities	<u>341,736</u>	<u>874,824</u>
Net change in cash and cash equivalents	(300,954)	384,116
Cash and Cash Equivalents Unrestricted and Restricted		
Beginning of year	<u>1,910,349</u>	<u>1,526,233</u>
End of year	<u><u>\$ 1,609,395</u></u>	<u><u>\$ 1,910,349</u></u>
Reconciliation of Cash and Cash Equivalents Unrestricted and Restricted		
Unrestricted	\$ 1,504,589	\$ 1,797,397
Restricted	<u>104,806</u>	<u>112,952</u>
Total cash and cash equivalents unrestricted and restricted	<u><u>\$ 1,609,395</u></u>	<u><u>\$ 1,910,349</u></u>

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization and Principles of Consolidation

The United Way of East Central Iowa, Inc. (UWECI) is a perpetual, nonprofit corporation serving the greater Cedar Rapids area. The objective of UWECI is to provide a means by which contributions can be made annually in gifts and pledges to charitable health and welfare organizations, to provide for the budgeting and allocation of funds derived from said gifts and pledges to tax-exempt agencies and to provide for the planning of health, welfare and other services in order to most efficiently meet the needs of the community and the area.

Human Services Campus, L.L.C. (HSC), is a limited liability company, with UWECI the sole member. HSC owns and operates commercial real estate which houses UWECI and other nonprofit organizations.

FCFH-Iowa, Inc (FCFH), is a perpetual nonprofit corporation wholly-owned by UWECI. FCFH operated a centralized referral and helpline service serving multiple health and human service needs on a regional basis. As of January 1, 2020, FCFH's operations were transferred to the United Way of Central Iowa. All remaining assets and liabilities were assumed by UWECI subsequent to June 30, 2020.

The consolidated financial statements include the activity of UWECI and its related entities, collectively referred to as the Organization. All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

Description of Programs:

Allocation services. To actively establish and monitor policies and procedures for the operations of the following allocation services: partner agency funding, initiative funding and, when applicable, specific funding needs assessments, along with the knowledge of the Organization's volunteers and staff, aid in the allocation of resources to assist the community.

Community Building. This service focuses on studying the communities' needs. Significant staff time and other resources are committed to learning more about the region's demographics, economic condition and perceptions of the communities' quality of life. The reports and studies that are produced are used to help identify funding priorities, emerging needs and growing trends in the community. The Community Building staff work with over 300 community partners and participate in numerous collaborations and community projects.

Volunteer Management. The Volunteer Management team connects individuals to meaningful volunteer opportunities to help meet United Way goals and the needs of the community.

*spark*5.* Spark*5 is a two-generational approach to breaking the poverty cycle, ensuring kids are ready to learn when they enter kindergarten, and their parents have tools to become financially stable. This project will support parents of children birth to age five living in high stress circumstances to reduce adversity by increasing financial stability and reducing barriers to services.

Other Programs. Other programs directly supported by the Organization include the *Labor Community Services* program that educates union workers about available local services, the *55+ program* that engages adults 55 and older in volunteer services, *Volunteer Income Tax Assistance (VITA)* offering free individual tax preparation assistance, *Reading into Success*, a community impact collaboration working to ensure children read proficiently by the end of the third grade, and *FCFH*, a centralized helpline.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Concentrations of Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents. The Organization's cash and cash equivalents are with high credit quality financial institutions and, at times, are in excess of the FDIC insurance limit.

Cash Equivalents

Cash equivalents include highly liquid investments that are recorded at cost plus accrued interest, which approximates market, and have an original maturity of three months or less.

Restricted Cash

The Organization acts as a financial agent for other organizations, and since the Organization is not considered to be financially interrelated with these organizations, the total amount of funds on behalf of these organizations is reflected as a liability on the consolidated statement of financial position. The Organization does not have variance power to redirect the assets held for others, and the funds are generally payable on demand.

Certificates of Deposit

Certificates of deposit are recorded at cost plus accrued interest, which approximates market.

Pledge Receivables

Pledge receivables (unconditional promises to give) are recorded as receivables and revenue when received. Pledge receivables due in the next year are recorded at net realizable value using an estimated uncollectible pledge percentage. The estimated uncollectible pledge percentage is based on historical collection rates and current economic factors applied to the gross campaign results, including donor designations. The uncollectible pledge percentage applied to the gross campaign for the campaign years 2020 and 2019 was 6% and 3.5%, respectively. The actual uncollectible amount could differ from these estimates. Multi-year pledge receivables are recorded at the present value of their net realizable value, using discount rates applicable to the years in which the promises are received.

Investments

The Organization carries its investments at fair value. See Note 8 for additional discussion of fair value measurements. Net investment return consists of interest and dividend income, realized and unrealized gains and losses, less external and direct internal investment expense, and is reported in the statement of activities as an increase or decrease in net assets with donor restrictions or without donor restrictions based on the intention stipulated by the donor.

Investments are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the investment balance.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Designated Agency Endowment Fund

The Organization has contributed funds to The Greater Cedar Rapids Community Foundation (the Foundation), which are held in a permanent designated agency endowment fund, for the benefit of the Organization. Control over the investment or reinvestment of these funds is exercised exclusively by the Foundation. A portion of the fund's earnings is made available for distribution to the Organization periodically. The transactions with the Foundation are deemed to be reciprocal, and therefore, the fair value of the fund held by the Foundation is recognized as an asset (beneficial interest in assets held by community foundation) by the Organization.

Property and Equipment

Property and equipment are stated at cost, or fair value if donated, with depreciation computed under the straight-line method over the economic useful lives of the assets.

Long-Lived Assets

The Organization records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no impairment losses for the years ended June 30, 2020 and 2019.

Allocations to Agencies

Allocations payable are recorded as a liability at the point they are approved by the Board of Directors.

Net Assets

Net assets, revenues, gains, and other support are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. If the Board of Directors specifies a purpose where none has been stated by the original donor, such funds are classified as designated without donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

The Organization is exempt from income taxes under provisions of Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes pursuant to Section 501(a) of the Code.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. The consolidated financial statements report certain categories of expense that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Substantially all expenses are allocated on the basis of estimates of time and effort.

Revenue Recognition

The Organization recognizes contributions, measured at fair value on the date received, when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give which contain a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met.

The Organization follows Financial Accounting Standards Board Topic 958-605, *Revenue Recognition for Not-for-Profit Entities* in accounting for its Paycheck Protection Program (PPP) loan. The loan is effectively accounted for as a conditional promise (see Note 11).

Donated Materials, Equipment and Services

Donated materials and equipment are recorded at fair value at the date of donation.

A substantial number of volunteers donate significant amounts of their time to the Organization's programs and its annual fundraising campaign. However, there is no objective basis for measuring the number of volunteer hours provided during the year.

Donor Designated Transactions

Certain funds can be designated by donors to the Organization's partner agencies, nonaffiliated organizations, churches, or other government agencies or not-for-profit entities. The Organization has adopted a policy of reflecting these contributions in the campaign results in the statement of activities. These contributions are then deducted to reflect the amount of revenue under accounting principles generally accepted in the United States of America.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recently Issued Accounting Pronouncement

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*. The new guidance will require all leases to be recorded as assets and liabilities on the balance sheet. This update requires capitalization of “right-of-use assets” and recognition of an obligation for future lease payments for most leases currently classified as operating leases. Other leases currently classified as capital leases will be referred to as financing leases and will continue to be recorded as assets and liabilities in a similar manner. In June 2020, the FASB issued ASU 2020-05 which defers the effective date one year making it effective for annual reporting periods beginning after December 15, 2021, with early adoption permitted. The Company is currently evaluating the impact this standard will have on its consolidated financial statements.

Subsequent Events

Management has evaluated subsequent events through October 13, 2020, the date which the consolidated financial statements were available for issue.

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following as of June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Unrestricted cash and cash equivalents	\$ 1,504,589	\$ 1,797,397
Certificates of deposit	2,001,563	2,337,210
Interest receivable	34,681	23,648
Pledge receivables due in one year or less, net	<u>2,199,404</u>	<u>2,511,094</u>
Total financial assets available within one year	<u>\$ 5,740,237</u>	<u>\$ 6,669,349</u>

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in certificates of deposit.

The Organization's governing board has designated and invested a portion of its unrestricted resources for various purposes. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the board.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 3 – PLEDGE RECEIVABLES

The Organization's pledge receivables consist of annual campaign pledges and multi-year pledges that relate to spark*5. Pledges receivable as of June 30, 2020 and 2019 were due as follows:

	<u>2020</u>	<u>2019</u>
Current	\$ 2,199,404	\$ 2,511,094
One to five years	96,240	329,567
Less: discount for multi-year pledges	<u>(6,598)</u>	<u>(15,295)</u>
	<u>\$ 2,289,046</u>	<u>\$ 2,825,366</u>

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment as of June 30, 2020 and 2019 consisted of the following:

	<u>2020</u>		
	<u>UWECI</u>	<u>HSC</u>	<u>Total</u>
Cost:			
Land	\$ -	\$ 1,555,609	\$ 1,555,609
Building	-	12,353,796	12,353,796
Furnishings and equipment	491,897	170,382	662,279
Total cost	491,897	14,079,787	14,571,684
Less accumulated depreciation	452,110	3,103,751	3,555,861
	<u>\$ 39,787</u>	<u>\$ 10,976,036</u>	<u>\$ 11,015,823</u>

	<u>2019</u>		
	<u>UWECI</u>	<u>HSC</u>	<u>Total</u>
Cost:			
Land	\$ -	\$ 1,555,594	\$ 1,555,594
Building	-	12,318,796	12,318,796
Furnishings and equipment	526,686	145,289	671,975
Total cost	526,686	14,019,679	14,546,365
Less accumulated depreciation	447,800	2,769,419	3,217,219
	<u>\$ 78,886</u>	<u>\$ 11,250,260</u>	<u>\$ 11,329,146</u>

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 5 – INVESTMENTS

Investments consist of the following as of June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Money market fund	\$ 7,470	\$ 6,343
Corporate bonds	474,205	535,070
Mutual funds	<u>1,254,287</u>	<u>1,190,640</u>
	<u>\$ 1,735,962</u>	<u>\$1,732,053</u>

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restriction are restricted for the following purposes or periods:

	<u>2020</u>	<u>2019</u>
Purpose restricted:		
Children's needs	\$ 519,685	\$ 517,194
Donor restricted endowed funds	503,650	503,650
Sponsorships	<u>108,421</u>	<u>98,650</u>
Total purpose restricted	<u>1,131,756</u>	<u>1,119,494</u>
Time restricted:		
Term endowments	150,000	150,000
Unappropriated endowment earnings	235,616	200,066
spark*5	138,577	607,925
Contributions for future campaigns	<u>621,106</u>	<u>409,924</u>
Total purpose restricted	<u>1,145,299</u>	<u>1,367,915</u>
	<u>\$ 2,277,055</u>	<u>\$ 2,487,409</u>

NOTE 7 – PENSION PLAN

The Organization sponsors a defined contribution pension plan covering substantially all of its employees. The Organization's contribution is based on a percentage match of eligible employees' wages. For the years ended June 30, 2020 and 2019, contributions to the plan totaled \$116,429 and \$115,858, respectively.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 8 – FAIR VALUE MEASUREMENTS

The fair value measurement accounting literature establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows:

- Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument.
- Level 3: Inputs are unobservable inputs based on the Organization's own assumptions used to measure assets and liabilities at fair value.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following tables set forth by level within the fair value hierarchy of the Organization's financial assets measured at fair value on a recurring basis is as of June 30, 2020 and 2019, and indicates the fair value hierarchy of the valuation techniques utilized by the Organization to determine such fair value.

	Fair Value Measurements Using:		
	Level 1	Level 2	Level 3
<u>June 30, 2020</u>			
Money market fund	\$ 7,470	\$ -	\$ -
Corporate bonds	-	474,205	-
Mutual funds	1,254,287	-	-
Beneficial interest in assets held by community foundation	-	-	321,045
Total	<u>\$ 1,261,757</u>	<u>\$ 474,205</u>	<u>\$ 321,045</u>
<u>June 30, 2019</u>			
Money market fund	\$ 6,343	\$ -	\$ -
Corporate bonds	-	535,070	-
Mutual funds	1,190,640	-	-
Beneficial interest in assets held by community foundation	-	-	343,745
Total	<u>\$ 1,196,983</u>	<u>\$ 535,070</u>	<u>\$ 343,745</u>

The money market fund and mutual funds are valued at the net asset value, based on quoted market prices in active markets, of shares held by the Organization at year end. Corporate bonds are valued based on quoted prices for similar assets and liabilities in active markets and quoted prices for identical or similar assets and liabilities in markets that are not active. The beneficial interest in assets held by community foundation is valued at the estimated prorata share of the Foundation's investment pool.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 8 – FAIR VALUE MEASUREMENTS (CONTINUED)

The following is a summary of changes in the fair value of the Organization's Level 3 asset for the years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Balance – beginning of year	\$ 343,745	\$ 345,744
Distributions	(15,093)	(14,939)
Net earnings (losses)	<u>(7,607)</u>	<u>12,940</u>
Balance – end of year	<u>\$ 321,745</u>	<u>\$ 343,745</u>

NOTE 9 – ENDOWMENTS

The Organization's endowment (the Endowment) consists of various funds established to support the general operating needs of the Organization. The endowments consist of both donor-restricted endowments and funds designated by Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Iowa Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment, and (b) any accumulations to the Endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation or depreciation of investments, (6) other resources of the Organization, and (7) the investment policies of the Organization.

In accordance with the donor-restricted gifts, distributions from the endowment funds will be limited to the annual income of the endowment funds. The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets. These policies attempt to provide a predictable stream of funding to programs supported by the Organization's endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities that is intended to maximize total return within reasonable and prudent levels of risk. The total return is achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to prevent exposing the fund to unacceptable levels of risk.

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 9 – ENDOWMENTS (CONTINUED)

The Organization has a policy of appropriating for distribution 4.5% of the endowment fund assets.

Endowment net asset composition by type of fund as of June 30, 2020 and 2019, follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
2020			
Donor-restricted	\$ -	\$ 1,408,951	\$1,408,951
Board-designated	<u>648,056</u>	<u>-</u>	<u>648,056</u>
	<u>\$ 648,056</u>	<u>\$ 1,408,951</u>	<u>\$2,057,007</u>
2019			
Donor-restricted	\$ -	\$ 1,370,910	\$1,370,910
Board-designated	<u>704,888</u>	<u>-</u>	<u>704,888</u>
	<u>\$ 704,888</u>	<u>\$ 1,330,498</u>	<u>\$2,075,798</u>

Changes in endowment net assets for the years ended December 31, 2020 and 2019, follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, June 30, 2018	\$ 701,664	\$1,330,498	\$2,032,162
Investment return, net	42,821	33,516	76,337
Contribution	4,079	25,000	29,079
Amounts appropriated for expenditure	<u>(43,676)</u>	<u>(18,104)</u>	<u>(61,780)</u>
Endowment net assets, June 30, 2019	704,888	1,370,910	2,075,798
Investment return, net	7,431	59,925	67,356
Amounts appropriated for expenditure	<u>(64,263)</u>	<u>(21,884)</u>	<u>(86,147)</u>
Endowment net assets, June 30, 2020	<u>\$ 648,056</u>	<u>\$1,408,951</u>	<u>\$ 2,057,007</u>

United Way of East Central Iowa, Inc. and Related Entities
Notes to Consolidated Financial Statements

NOTE 10 – RENTAL REVENUE

HSC is leasing space to tenants under rental agreements expiring at various dates through December 2023. Future minimum rental revenue on these agreements are as follows:

<u>Year Ending</u>		
2021	\$	197,134
2022		33,630
2023		33,630
2024		16,815
		<hr/>
	\$	281,208
		<hr/>

NOTE 11 – COMMITMENTS AND CONTINGENCIES

In April 2020, the Organization applied for and obtained a \$368,400 Paycheck Protection Program (PPP) loan, administered by the U.S. Small Business Administration established under the Coronavirus Aid, Relief, and Economic Security Act (Cares Act). Under the terms of the loan, which bears interest at 1% and is due in April 2022, the Organization can apply for and be granted forgiveness for a portion or all of the loan. Forgiveness will be determined, if during a specified period after the loan origination, the Organization maintains certain employee levels and uses the proceeds on eligible expenses including payroll, benefits, rent, and utilities.

As of June 30, 2020, the Organization has recognized \$327,565 of revenue related to funding from the PPP loan as conditions have been met, that is, eligible expenses incurred. Consequently, \$40,835 of funding from the PPP loan has not been recognized in the accompanying statement of activities and is reported as a refundable advance in the consolidated statement of financial position. The Organization intends to use the loan proceeds for eligible expenses, however, because of uncertainty in the program guidance there is a possibility that the loan in part or whole will not be forgiven.

NOTE 12 – RISK AND UNCERTAINTIES

The outbreak of COVID-19 (the coronavirus) has caused operational disruptions around the world. The extent of the impact may be both direct and indirect and will vary based on the duration of the outbreak and other factors. An estimate of the effect the outbreak may have on the Organization's financial statements cannot be determined at this time.

NOTE 13 – RECLASSIFICATIONS

Certain reclassifications have been made to the prior year's consolidated financial statements, as previously reported, in order to confirm them to the current year's presentation.

SUPPLEMENTARY INFORMATION

United Way of East Central Iowa, Inc. and Related Entities
Consolidating Statements of Financial Position
As of June 30, 2020

	UWECI	HSC	FCFH	Eliminations	Total
Assets					
Cash and cash equivalents					
Unrestricted	\$ 1,157,880	\$ 138,919	\$ 207,790	\$ -	\$ 1,504,589
Restricted	104,806	-	-	-	104,806
Certificates of deposit	1,158,072	843,491	-	-	2,001,563
Receivables					
Pledges, net	2,289,046	-	2,740	-	2,291,786
Related party	55,936	-	1,371	(57,307)	-
Other	367,046	-	-	-	367,046
Accrued interest	24,934	9,747	-	-	34,681
Prepaid expenses	50,555	20,261	-	(9,415)	61,401
Investments	1,735,962	-	-	-	1,735,962
Beneficial interest in assets held by community foundation	321,045	-	-	-	321,045
Property and equipment, net	39,787	10,976,036	-	-	11,015,823
Total assets	\$ 7,305,069	\$ 11,988,454	\$ 211,901	\$ (66,722)	\$ 19,438,702
Liabilities and Net Assets					
Allocations and grants payable:					
Allocations payable	\$ 3,500,000	\$ -	\$ -	\$ -	\$ 3,500,000
Initiative fund grants payable	554,407	-	-	-	554,407
Donor designations payable	757,387	-	-	-	757,387
Accounts payable	27,633	108,239	25	(55,936)	79,961
Accrued expenses	247,366	44,655	-	(9,415)	282,606
Refundable advance	40,835	-	-	-	40,835
Related party payable	1,371	-	-	(1,371)	-
Total current liabilities	5,128,999	152,894	25	(66,722)	5,215,196
Net assets					
Without donor restrictions					
Undesignated	(789,041)	11,835,560	211,876	-	11,258,395
Board designated - quasi-endowment	648,056	-	-	-	648,056
Board designated - COVID-19 relief	40,000	-	-	-	40,000
Total without donor restrictions	(100,985)	11,835,560	211,876	-	11,946,451
With donor restrictions	2,277,055	-	-	-	2,277,055
Total net assets	2,176,070	11,835,560	211,876	-	14,223,506
Total liabilities and net assets	\$ 7,305,069	\$ 11,988,454	\$ 211,901	\$ (66,722)	\$ 19,438,702

United Way of East Central Iowa, Inc. and Related Entities
Consolidating Statements of Financial Position
As of June 30, 2019

	UWECI	HSC	FCFH	Eliminations	Total
Assets					
Cash and cash equivalents					
Unrestricted	\$ 1,430,148	\$ 166,816	\$ 200,433	\$ -	\$ 1,797,397
Restricted	112,952	-	-	-	112,952
Certificates of deposit	1,501,094	836,116	-	-	2,337,210
Receivables					
Pledges, net	2,762,705	-	62,661	-	2,825,366
Related party	-	-	173,000	(173,000)	-
Other	479,001	-	-	-	479,001
Accrued interest	18,158	5,490	-	-	23,648
Prepaid expenses	50,781	33,555	-	-	84,336
Investments	1,732,053	-	-	-	1,732,053
Beneficial interest in assets held by community foundation	343,745	-	-	-	343,745
Property and equipment, net	78,871	11,250,275	-	-	11,329,146
 Total assets	<u>\$ 8,509,508</u>	<u>\$ 12,292,252</u>	<u>\$ 436,094</u>	<u>\$ (173,000)</u>	<u>\$ 21,064,854</u>
Liabilities and Net Assets					
Allocations and grants payable:					
Allocations payable	4,638,943	-	301,281	-	4,940,224
Initiative fund grants payable	639,536	-	-	-	639,536
Donor designations payable	758,541	-	-	-	758,541
Accounts payable	174,724	84,787	13,408	-	272,919
Accrued expenses	246,710	44,824	1,729	-	293,263
Related party payable	173,000	-	-	(173,000)	-
 Total current liabilities	<u>6,631,454</u>	<u>129,611</u>	<u>316,418</u>	<u>(173,000)</u>	<u>6,904,483</u>
 Net assets					
Without donor restrictions					
Undesignated	(1,314,243)	12,162,641	119,676	-	10,968,074
Board designated - quasi-endowment	704,888	-	-	-	704,888
Total without donor restrictions	<u>(609,355)</u>	<u>12,162,641</u>	<u>119,676</u>	<u>-</u>	<u>11,672,962</u>
With donor restrictions	2,487,409	-	-	-	2,487,409
Total net assets	<u>1,878,054</u>	<u>12,162,641</u>	<u>119,676</u>	<u>-</u>	<u>14,160,371</u>
 Total liabilities and net assets	<u>\$ 8,509,508</u>	<u>\$ 12,292,252</u>	<u>\$ 436,094</u>	<u>\$ (173,000)</u>	<u>\$ 21,064,854</u>

United Way of East Central Iowa, Inc. and Related Entities
Consolidating Statements of Activities
Year Ended June 30, 2020

	UWECI	HSC	FCFH	Eliminations	Total
Support and Revenue					
Gross campaign results in current period	\$ 7,471,270	\$ -	\$ -	\$ -	\$ 7,471,270
Less donor designations	1,095,354	-	-	-	1,095,354
Net current period campaign revenues	6,375,916	-	-	-	6,375,916
Less provisions for uncollectible pledges	569,567	-	-	-	569,567
Total campaign revenue	5,806,349	-	-	-	5,806,349
Other revenue					
Other contributions	537,359	-	133,041	(39,482)	630,918
Paycheck Protection Program	327,565	-	-	-	327,565
Donor designation fees	71,307	-	-	-	71,307
Investment income	145,962	18,049	203	-	164,214
Rental income	-	473,438	-	(112,246)	361,192
Sponsorships	170,065	-	-	-	170,065
Special events and miscellaneous income	36,724	-	-	-	36,724
Total other revenue	1,288,982	491,487	133,244	(151,728)	1,761,985
Total support and revenue	7,095,331	491,487	133,244	(151,728)	7,568,334
Expenses					
Program services					
Allocation services	3,917,200	-	-	-	3,917,200
Community building	465,276	-	-	-	465,276
Volunteer management	280,503	-	-	-	280,503
spark*5	250,751	-	-	-	250,751
HSC	-	818,568	-	-	818,568
Other program services	287,598	-	41,044	(55,584)	273,058
Total program services	5,201,328	818,568	41,044	(55,584)	6,005,356
Supporting services					
Management and general	644,302	-	-	(29,235)	615,067
Fundraising	912,203	-	-	(27,427)	884,776
Other agency administrative support	39,482	-	-	(39,482)	-
Total supporting services	1,595,987	-	-	(96,144)	1,499,843
Total expenses	6,797,315	818,568	41,044	(151,728)	7,505,199
Change in net assets	298,016	(327,081)	92,200	-	63,135
Net assets, beginning of year	1,878,054	12,162,641	119,676	-	14,160,371
Net assets, end of year	\$ 2,176,070	\$ 11,835,560	\$ 211,876	\$ -	\$ 14,223,506

United Way of East Central Iowa, Inc. and Related Entities
Consolidating Statements of Activities
Year Ended June 30, 2019

	UWECI	HSC	FCFH	Eliminations	Total
Support and Revenue					
Gross campaign results in current period	\$ 8,189,560	\$ -	\$ -	\$ -	\$ 8,189,560
Less donor designations	1,065,533	-	-	-	1,065,533
Net current period campaign revenues	7,124,027	-	-	-	7,124,027
Less provisions for uncollectible pledges	199,394	-	-	-	199,394
Total campaign revenue	6,924,633	-	-	-	6,924,633
Other revenue					
Other contributions	486,044	-	312,946	(211,368)	587,622
Donor designation fees	48,974	-	-	-	48,974
Investment income	179,041	21,537	223	-	200,801
Rental income	-	476,509	-	(110,595)	365,914
Sponsorships	112,319	-	-	-	112,319
Special events and miscellaneous income	62,926	-	1,000	-	63,926
Total other revenue	889,304	498,046	314,169	(321,963)	1,379,556
Total support and revenue	7,813,937	498,046	314,169	(321,963)	8,304,189
Expenses					
Program services					
Allocation services	5,050,278	-	-	-	5,050,278
Community building	393,536	-	-	-	393,536
Volunteer management	276,637	-	-	-	276,637
spark*5	424,260	-	-	-	424,260
HSC	-	809,628	-	-	809,628
Other program services	552,754	-	393,535	(231,421)	714,868
Total program services	6,697,465	809,628	393,535	(231,421)	7,669,207
Supporting services					
Management and general	751,640	-	-	(34,536)	717,104
Fundraising	961,157	-	-	(23,753)	937,404
Other agency administrative support	32,253	-	-	(32,253)	-
Total supporting services	1,745,050	-	-	(90,542)	1,654,508
Total expenses	8,442,515	809,628	393,535	(321,963)	9,323,715
Change in net assets	(628,578)	(311,582)	(79,366)	-	(1,019,526)
Net assets, beginning of year	2,506,632	12,474,223	199,042	-	15,179,897
Net assets, end of year	\$ 1,878,054	\$ 12,162,641	\$ 119,676	\$ -	\$ 14,160,371