

United Way of East Central Iowa, Inc. and Related Entity

Consolidated Financial Statements

June 30, 2022 and 2021



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Independent Auditor's Report

Board of Directors United Way of East Central Iowa, Inc. and Related Entity

Opinion

We have audited the consolidated financial statements of United Way of East Central Iowa, Inc. and its related entity (the Organization), which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2022 and 2021, and the change in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

2021 Financial Statements Restated

As discussed in Note 12 to the consolidated financial statements, the 2021 consolidated financial statements have been restated to correct a misstatement. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Bergankov, LTO.

Waterloo, Iowa September 30, 2022

United Way of East Central Iowa, Inc. and Related Entity Consolidated Statements of Financial Position As of June 30, 2022 and 2021

| | 2022 | 2021 |
|------------------------------------|---------------|---------------|
| Assets | | |
| Cash and cash equivalents | | |
| Unrestricted | \$ 2,341,152 | \$ 2,363,158 |
| Restricted | 88,831 | 104,145 |
| Certificates of deposit | 1,321,408 | 1,576,981 |
| Receivables | | |
| Pledges, net | 1,237,248 | 1,168,127 |
| Other | 402,190 | 269,871 |
| Interest receivable | 2,473 | 6,486 |
| Prepaid expenses | 60,030 | 46,542 |
| Investments | 2,505,175 | 2,894,196 |
| Beneficial interest in assets | | |
| held by community foundation | 299,222 | 381,070 |
| Property and equipment, net | 10,362,916 | 10,681,700 |
| | | |
| Total assets | \$ 18,620,645 | \$ 19,492,276 |
| Liabilities and Net Assets | | |
| Allocations and grants payable | | |
| Allocations payable | \$ 2,700,012 | \$ 2,800,000 |
| Initiative fund grants payable | 247,000 | 257,505 |
| Donor designations payable | 606,459 | 621,475 |
| Accounts payable | 21,233 | 25,693 |
| Accrued expenses | 208,470 | 208,517 |
| Total liabilities | 3,783,174 | 3,913,190 |
| Net assets | | |
| Without donor restrictions | | |
| Undesignated | 11,468,096 | 11,257,954 |
| Board designated - quasi-endowment | 1,316,484 | 1,486,571 |
| Total without donor restrictions | 12,784,580 | 12,744,525 |
| With donor restrictions | 2,052,891 | 2,834,561 |
| Total net assets | 14,837,471 | 15,579,086 |
| Total liabilities and net assets | \$ 18,620,645 | \$ 19,492,276 |

| | Without | With | |
|--|---------------|---------------|---------------|
| | Donor | Donor | |
| C IB | Restrictions | Restrictions | Total |
| Support and Revenue | | | |
| Campaign revenues | | | |
| Prior period campaign results (released from restrictions) | ¢ 2/2 22/ | ¢ (2/2/2/2/1) | \$ - |
| from restrictions) | \$ 343,234 | \$ (343,234) | <u> </u> |
| Gross campaign results in current period | 5,244,440 | 269,550 | 5,513,990 |
| Less donor designations | 615,999 | - | 615,999 |
| Net current period campaign revenues | 4,628,441 | 269,550 | 4,897,991 |
| Less provisions for uncollectible pledges | 33,367 | | 33,367 |
| Net campaign revenues in current period | 4,595,074 | 269,550 | 4,864,624 |
| Total net campaign revenue | 4,938,308 | (73,684) | 4,864,624 |
| Other revenue | | | |
| Other contributions | 372,926 | _ | 372,926 |
| Federal grants | 448,828 | _ | 448,828 |
| Donor designation fees | 77,994 | _ | 77,994 |
| Investment return, net | (150,496) | (294,768) | (445,264) |
| Rental income | 360,448 | (2) 1,700) | 360,448 |
| Sponsorships | 107,250 | 47,459 | 154,709 |
| Special events and miscellaneous income | 40,854 | - | 40,854 |
| Net assets released from restrictions | 460,677 | (460,677) | - |
| Total other revenue | 1,718,481 | (707,986) | 1,010,495 |
| Total other to vehice | 1,710,101 | (707,500) | 1,010,100 |
| Total support and revenue | 6,656,789 | (781,670) | 5,875,119 |
| Expenses | | | |
| Program services | | | |
| Allocation services | 3,202,377 | - | 3,202,377 |
| Community impact | 506,205 | - | 506,205 |
| Volunteer management | 308,312 | - | 308,312 |
| Disaster relief | 273,951 | - | 273,951 |
| HSC | 909,291 | - | 909,291 |
| Other program services | 279,847 | - | 279,847 |
| Total program services | 5,479,983 | - | 5,479,983 |
| Supporting services | | | |
| Management and general | 591,732 | _ | 591,732 |
| Fundraising | 545,019 | _ | 545,019 |
| Total supporting services | 1,136,751 | | 1,136,751 |
| | | | |
| Total expenses | 6,616,734 | | 6,616,734 |
| Change in net assets | 40,055 | (781,670) | (741,615) |
| Net assets, beginning of year (restated) | 12,744,525 | 2,834,561 | 15,579,086 |
| Net assets, end of year | \$ 12,784,580 | \$ 2,052,891 | \$ 14,837,471 |
| | | | |

| | Without | With | |
|---|---------------|--------------|---------------|
| | Donor | Donor | |
| a | Restrictions | Restrictions | Total |
| Support and Revenue | | | |
| Campaign revenues | | | |
| Prior period campaign results (released | \$ 621,106 | ¢ (621 106) | \$ - |
| from restrictions) | \$ 621,106 | \$ (621,106) | <u> </u> |
| Gross campaign results in current period | 5,247,917 | 343,234 | 5,591,151 |
| Less donor designations | 711,711 | | 711,711 |
| Net current period campaign revenues | 4,536,206 | 343,234 | 4,879,440 |
| Less provisions for uncollectible pledges | 122,303 | | 122,303 |
| Net campaign revenues in current period | 4,413,903 | 343,234 | 4,757,137 |
| Total net campaign revenue | 5,035,009 | (277,872) | 4,757,137 |
| Other revenue | | | |
| Other contributions | 870,628 | 195,642 | 1,066,270 |
| Disaster relief contributions | 1,402,265 | 360,851 | 1,763,116 |
| Federal grants | 91,857 | - | 91,857 |
| Paycheck Protection Program | 40,835 | _ | 40,835 |
| Donor designation fees | 86,315 | - | 86,315 |
| Investment return, net | 238,856 | 402,273 | 641,129 |
| Rental income | 329,298 | - | 329,298 |
| Sponsorships | 54,825 | 50,000 | 104,825 |
| Special events and miscellaneous income | 31,623 | - | 31,623 |
| Net assets released from restrictions | 431,818 | (431,818) | |
| Total other revenue | 3,578,320 | 576,948 | 4,155,268 |
| Total support and revenue | 8,613,329 | 299,076 | 8,912,405 |
| Expenses | | | |
| Program services | | | |
| Allocation services | 3,286,483 | - | 3,286,483 |
| Community impact | 272,730 | - | 272,730 |
| Volunteer management | 260,153 | - | 260,153 |
| Disaster relief | 1,777,845 | | 1,777,845 |
| HSC | 812,337 | - | 812,337 |
| Other program services | 186,712 | | 186,712 |
| Total program services | 6,596,260 | | 6,596,260 |
| Supporting services | | | |
| Management and general | 588,689 | - | 588,689 |
| Fundraising | 630,306 | | 630,306 |
| Total supporting services | 1,218,995 | | 1,218,995 |
| Total expenses | 7,815,255 | | 7,815,255 |
| Change in net assets | 798,074 | 299,076 | 1,097,150 |
| Net assets, beginning of year (restated) | 11,946,451 | 2,535,485 | 14,481,936 |
| Net assets, end of year (restated) | \$ 12,744,525 | \$ 2,834,561 | \$ 15,579,086 |
| C 1: 1 1 | | | |

See notes to consolidated financial statements.

| | Programs | | | | | | | | | |
|--|--------------|------------|------------|------------|------------|------------|------------|--------------|--|--|
| | Volunteer | | | | | | | | | |
| | Allocation | Community | Volunteer | 55+ | Income Tax | Disaster | | Total | | |
| | Services | Impact | Management | Program | Assistance | Relief | HSC | Programs | | |
| Gross funds awarded/distributed | \$ 3,316,011 | \$ - | \$ - | \$ - | s - | • | \$ - | \$ 3,316,011 | | |
| Less donor designations | | 5 - | 5 - | \$ - | 5 - | 5 - | \$ - | 615,999 | | |
| Net funds awarded/distributed | 615,999 | | | | | | | 2,700,012 | | |
| | 2,700,012 | - | - | - | - | 256.007 | - | , , | | |
| Initiative fund grants | 502,365 | | | | | 256,987 | | 759,352 | | |
| | 3,202,377 | | | | | 256,987 | | 3,459,364 | | |
| Salaries | - | 188,209 | 151,029 | 135,508 | 46,861 | 12,140 | - | 533,747 | | |
| Benefits and taxes | - | 42,863 | 30,189 | 20,486 | 10,722 | 3,692 | _ | 107,952 | | |
| Total salaries and related expenses | _ | 231,072 | 181,218 | 155,994 | 57,583 | 15,832 | _ | 641,699 | | |
| Contract services | _ | 224,090 | 4,398 | 5,863 | 2,805 | 297 | 91,638 | 329,091 | | |
| Office expense | | 2,055 | 3,710 | 7,535 | 6,200 | 60 | 1,959 | 21,519 | | |
| Donated services and materials | | 2,033 | 5,710 | 7,555 | 0,200 | - | 1,737 | 21,317 | | |
| Occupancy | | 1,359 | 1,214 | 1,513 | 386 | 5 | 295,525 | 300,002 | | |
| Repairs and maintenance | | 1,797 | 1,422 | 1,770 | 557 | 96 | 185,967 | 191,609 | | |
| Transportation | | 1,152 | 20,448 | 2,144 | 164 | 2 | 105,707 | 23,910 | | |
| Conferences | _ | 3,803 | 4,087 | 5,959 | 901 | 155 | _ | 14,905 | | |
| National dues | _ | 148 | 366 | 643 | 46 | 8 | _ | 1,211 | | |
| Publications, printing and subscriptions | _ | 2,902 | 1,836 | 1.879 | 3,304 | 74 | _ | 9,995 | | |
| Special projects | _ | 1,052 | 42,675 | 85 | 1,640 | 5 | _ | 45,457 | | |
| Advertising | _ | 2,173 | 1,518 | 3,343 | 434 | 40 | _ | 7,508 | | |
| Miscellaneous | _ | 2,004 | 383 | 608 | 1,426 | 10 | 1,500 | 5,931 | | |
| Computer expenses | _ | 12,820 | 9,385 | 8,303 | 6,398 | 380 | | 37,286 | | |
| Depreciation | _ | 2,611 | 1,438 | 1,628 | 736 | - | 332,702 | 339,115 | | |
| Payments to affiliates (UWW) | | 17,167 | 34,214 | - | | | | 51,381 | | |
| Total expenses by function | \$ 3,202,377 | \$ 506,205 | \$ 308,312 | \$ 197,267 | \$ 82,580 | \$ 273,951 | \$ 909,291 | \$ 5,479,983 | | |

(Continued)

| | | Supporting Services | | | | | |
|--|--------------|---------------------|-------------|--------------|--------------|--|--|
| | | Management | | Total | | | |
| | Total | and | | Supporting | Total | | |
| | Programs | General | Fundraising | Services | Expenses | | |
| | | | | | | | |
| Gross funds awarded/distributed | \$ 3,316,011 | \$ - | \$ - | \$ - | \$ 3,316,011 | | |
| Less donor designations | 615,999 | | | | 615,999 | | |
| Net funds awarded/distributed | 2,700,012 | - | - | - | 2,700,012 | | |
| Initiative fund grants | 759,352 | - | - | - | 759,352 | | |
| | 3,459,364 | | | | 3,459,364 | | |
| Salaries | 533,747 | 359,840 | 311,232 | 671,072 | 1,204,819 | | |
| Employee benefits | 107,952 | 63,202 | 43,596 | 106,798 | 214,750 | | |
| Total salaries and related expenses | 641,699 | 423,042 | 354,828 | 777,870 | 1,419,569 | | |
| _ | | | | | | | |
| Contract services | 329,091 | 49,562 | 8,425 | 57,987 | 387,078 | | |
| Supplies | 21,519 | 16,829 | 6,785 | 23,614 | 45,133 | | |
| Donated services and materials | - | - | 80,332 | 80,332 | 80,332 | | |
| Occupancy | 300,002 | 2,265 | 2,011 | 4,276 | 304,278 | | |
| Repairs and maintenance | 191,609 | 3,601 | 2,621 | 6,222 | 197,831 | | |
| Transportation | 23,910 | 589 | 638 | 1,227 | 25,137 | | |
| Conferences | 14,905 | 8,135 | 4,371 | 12,506 | 27,411 | | |
| National dues | 1,211 | 951 | 216 | 1,167 | 2,378 | | |
| Publications, printing and subscriptions | 9,995 | 6,076 | 20,474 | 26,550 | 36,545 | | |
| Special projects | 45,457 | 18,466 | 16,823 | 35,289 | 80,746 | | |
| Advertising | 7,508 | 3,412 | 5,427 | 8,839 | 16,347 | | |
| Miscellaneous | 5,931 | 861 | 3,835 | 4,696 | 10,627 | | |
| Computer expenses | 37,286 | 20,732 | 10,437 | 31,169 | 68,455 | | |
| Depreciation | 339,115 | 4,312 | 3,869 | 8,181 | 347,296 | | |
| Payments to affiliates (UWW) | 51,381 | 32,899 | 23,927 | 56,826 | 108,207 | | |
| Total expenses by function | \$ 5,479,983 | \$ 591,732 | \$ 545,019 | \$ 1,136,751 | \$ 6,616,734 | | |

| | | | | | | | P | rograms | | | | | | |
|--|-----------------------|--------|------|------|------------------|--------------|------|---------------------------------|------------------------|----|--------|----|---------|-----------------------|
| | llocation Services | Commu | - | | ınteer gement | 55+ ogram | Inco | olunteer ome Tax sistance | Disaster Relief |] | FCFH | | HSC | Total Programs |
| Gross funds awarded/distributed | \$ 3,511,711 | \$ | - | \$ | - | \$ - | \$ | - | \$ - | \$ | - | \$ | - | \$ 3,511,711 |
| Less donor designations | 711,711 | | | | | | | | | | | | | 711,711 |
| Net funds awarded/distributed | 2,800,000 | | - | | - | - | | - | - | | - | | - | 2,800,000 |
| Initiative fund grants | 486,483 | | | | | | | | 1,528,487 | | 34,694 | | | 2,049,664 |
| | 3,286,483 | | | | | | | - | 1,528,487 | | 34,694 | _ | | 4,849,664 |
| Salaries | _ | 163 | ,440 | 1 | 34,687 | 49,919 | | 38,289 | 185,570 | | - | | _ | 571,905 |
| Benefits and taxes | - | 34 | ,359 | | 26,996 | 8,702 | | 8,937 | 44,807 | | - | | - | 123,801 |
| Total salaries and related expenses | - | 197 | ,799 | 1 | 61,683 | 58,621 | | 47,226 | 230,377 | | - | | - | 695,706 |
| Contract services | _ | 25 | ,861 | | 4,740 | 2,175 | | 3,102 | 4,598 | | 7,288 | | 90,481 | 138,245 |
| Office expense | - | | ,641 | | 3,893 | 7,112 | | 3,847 | 2,087 | | 8 | | 1,015 | 20,603 |
| Donated services and materials | - | | - | | - | - | | - | - | | - | | · - | - |
| Occupancy | - | 1 | ,054 | | 1,037 | 807 | | 217 | 39 | | - | | 265,796 | 268,950 |
| Repairs and maintenance | - | 1 | ,494 | | 1,451 | 570 | | 480 | 1,396 | | - | | 119,036 | 124,427 |
| Transportation | - | | 24 | | 17,016 | 68 | | 8 | 23 | | - | | - | 17,139 |
| Conferences | - | 1 | ,655 | | 1,273 | 698 | | 74 | 218 | | - | | - | 3,918 |
| National dues | - | 1 | ,216 | | 1,230 | 498 | | 167 | 490 | | - | | - | 3,601 |
| Publications, printing and subscriptions | - | 4 | ,362 | | 3,077 | 1,151 | | 2,168 | 2,788 | | 1,040 | | - | 14,586 |
| Special projects | - | | 15 | | 31,882 | 505 | | 1,360 | 14 | | - | | - | 33,776 |
| Advertising | - | | 952 | | 3,834 | 1,107 | | 278 | 617 | | - | | - | 6,788 |
| Miscellaneous | - | | 436 | | 967 | 422 | | 918 | 104 | | 2,505 | | - | 5,352 |
| Computer expenses | - | 7 | ,464 | | 10,585 | 2,679 | | 2,559 | 6,607 | | - | | - | 29,894 |
| Depreciation | - | 5 | ,145 | | 2,818 | 1,325 | | 1,035 | - | | - | | 336,009 | 346,332 |
| Payments to affiliates (UWW) | | 22 | ,612 | | 14,667 | | | | | | | | | 37,279 |
| Total expenses by function | \$ 3,286,483 | \$ 272 | ,730 | \$ 2 | 60,153 | \$ 77,738 | \$ | 63,439 | \$ 1,777,845 | \$ | 45,535 | \$ | 812,337 | \$ 6,596,260 |

(Continued)

| | | Supporting Services | | | | | |
|--|-------------------|------------------------------|-------------|---------------------------------|-------------------|--|--|
| | Total Programs | Management and General | Fundraising | Total Supporting Services | Total Expenses | | |
| Gross funds awarded/distributed | \$ 3,511,711 | \$ - | \$ - | \$ - | \$ 3,511,711 | | |
| Less donor designations | 711,711 | | | | 711,711 | | |
| Net funds awarded/distributed | 2,800,000 | - | - | - | 2,800,000 | | |
| Initiative fund grants | 2,049,664 | | | | 2,049,664 | | |
| | 4,849,664 | | - | | 4,849,664 | | |
| Salaries | 571,905 | 333,873 | 323,302 | 657,175 | 1,229,080 | | |
| Employee benefits | 123,801 | 78,559 | 79,601 | 158,160 | 281,961 | | |
| Total salaries and related expenses | 695,706 | 412,432 | 402,903 | 815,335 | 1,511,041 | | |
| Contract services | 138,245 | 51,127 | 11,392 | 62,519 | 200,764 | | |
| Supplies | 20,603 | 28,270 | 10,231 | 38,501 | 59,104 | | |
| Donated services and materials | - | · - | 69,305 | 69,305 | 69,305 | | |
| Occupancy | 268,950 | 1,876 | 1,843 | 3,719 | 272,669 | | |
| Repairs and maintenance | 124,427 | 8,582 | 3,065 | 11,647 | 136,074 | | |
| Transportation | 17,139 | 45 | 50 | 95 | 17,234 | | |
| Conferences | 3,918 | 471 | 542 | 1,013 | 4,931 | | |
| National dues | 3,601 | 1,915 | 1,066 | 2,981 | 6,582 | | |
| Publications, printing and subscriptions | 14,586 | 8,985 | 36,914 | 45,899 | 60,485 | | |
| Special projects | 33,776 | 27 | 12,547 | 12,574 | 46,350 | | |
| Advertising | 6,788 | 4,448 | 6,819 | 11,267 | 18,055 | | |
| Miscellaneous | 5,352 | 384 | 1,082 | 1,466 | 6,818 | | |
| Computer expenses | 29,894 | 16,853 | 14,390 | 31,243 | 61,137 | | |
| Depreciation | 346,332 | 9,149 | 8,934 | 18,083 | 364,415 | | |
| Payments to affiliates (UWW) | 37,279 | 44,125 | 49,223 | 93,348 | 130,627 | | |
| Total expenses by function | \$ 6,596,260 | \$ 588,689 | \$ 630,306 | \$ 1,218,995 | \$ 7,815,255 | | |

United Way of East Central Iowa, Inc. and Related Entity Consolidated Statements of Cash Flows Years Ended June 30, 2022 and 2021

| | 2022 | | | 2021 |
|---|---------|-----------|----|-----------|
| Cash Flows - Operating Activities | | | | |
| Change in net assets | \$ | (741,615) | \$ | 1,097,150 |
| Adjustments to reconcile change in net assets to net cash | | | | |
| flows - operating activities | | | | |
| Depreciation | | 347,296 | | 364,415 |
| Noncash reinvested investment income | | (46,806) | | (40,113) |
| (Gain) loss on sale of investments | | 94,715 | | (11,603) |
| Net unrealized (gain) loss on investments | | 495,390 | | (406,678) |
| Change in beneficial interest | | 65,986 | | (75,276) |
| Changes in operating assets and liabilities | | | | |
| Receivables | | (197,427) | | 1,249,029 |
| Prepaid expenses | | (13,488) | | 14,859 |
| Allocations and donor designations payable | | (125,509) | | (874,384) |
| Accounts payable | | (4,460) | | (57,863) |
| Accrued expenses | | (47) | | (70,494) |
| Refundable advance | | - | | (40,835) |
| Net cash flows - operating activities | | (125,965) | | 1,148,207 |
| Cash Flows - Investing Activities | | | | |
| Purchases of property and equipment | | (28,554) | | (30,140) |
| Proceeds from sales of investments | | 769,478 | | 222,316 |
| Purchases of investments | | (923,756) | | (922,156) |
| Purchases of certificates of deposit | | (802,688) | | (550,000) |
| Proceeds from redemption of certificates of deposit | | 1,058,261 | | 974,582 |
| Distributions from beneficial interest | | 15,862 | | 15,251 |
| Net cash flows - investing activities | | 88,603 | | (290,147) |
| Net change in cash and cash equivalents | | (37,362) | | 858,060 |
| Cash and Cash Equivalents, Unrestricted and Restricted | | | | |
| Beginning of year | | 2,467,455 | | 1,609,395 |
| End of year | \$ | 2,430,093 | \$ | 2,467,455 |
| Reconciliation of Cash and Cash Equivalents, Unrestricted and | l Restr | ricted | | |
| Unrestricted | \$ | 2,341,152 | \$ | 2,363,158 |
| Restricted | Ψ | 88,831 | Ψ | 104,145 |
| ROSHIOLOU | | 00,031 | | 10-7,173 |
| Total cash and cash equivalents, unrestricted and restricted | \$ | 2,429,983 | \$ | 2,467,303 |

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization and Principles of Consolidation

The United Way of East Central Iowa, Inc. (UWECI) is a perpetual, nonprofit corporation serving the greater Cedar Rapids area. The objective of UWECI is to provide a means by which contributions can be made annually in gifts and pledges to charitable health and welfare organizations, to provide for the budgeting and allocation of funds derived from said gifts and pledges to tax-exempt agencies and to provide for the planning of health, welfare, and other services in order to most efficiently meet the needs of the community and the area.

Human Services Campus, L.L.C. (HSC), is a limited liability company, with UWECI the sole member. HSC owns and operates commercial real estate which houses UWECI and other nonprofit organizations.

FCFH-Iowa, Inc (FCFH), was a perpetual nonprofit corporation wholly owned by UWECI. FCFH operated a centralized referral and helpline service serving multiple health and human service needs on a regional basis. As of January 1, 2020, FCFH's operations were transferred to the United Way of Central Iowa. FCFH was dissolved on May 18, 2021, and all remaining assets and liabilities were assumed by UWECI.

The consolidated financial statements include the activity of UWECI and its related entity, collectively referred to as the Organization. All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

Description of Programs

Allocation Services. To actively establish and monitor policies and procedures for the operations of the following allocation services: partner agency funding, initiative funding and, when applicable, specific funding needs assessments, along with the knowledge of the Organization's volunteers and staff, aid in the allocation of resources to assist the community.

Community Impact. This service focuses on studying the communities' need as well as community problem solving. Significant staff time and other resources are committed to learning more about the region's demographics, economic condition, and perceptions of the communities' quality of life. This knowledge is utilized in partnerships, collaborations, and other community strategies/projects. This combined community knowledge is used to help identify funding priorities, emerging needs, growing trends in the community to produce community outcomes.

Volunteer Management. The Volunteer Management team connects individuals to meaningful volunteer opportunities to help meet United Way goals and the needs of the community.

Disaster Relief. UWECI serves on two Community Organizations Active in Disaster (COAD). The primary function of these COAD's is to share resources and collaborate to build a better-prepared response to disaster. UWECI functions as a community partner in the collaborations and is the lead on emergency volunteer response.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Description of Programs (Continued)

Other Programs. Other programs directly supported by the Organization include the Labor Community Services program that educates union workers about available local services, the 55+ program that engages adults 55 and older in volunteer services, Volunteer Income Tax Assistance (VITA) offering free individual tax preparation assistance, 2-1-1, a centralized helpline, and HSC, operates commercial real estate housing nonprofit organizations.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Concentrations of Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents. The Organization's cash and cash equivalents are with high credit quality financial institutions and, at times, are in excess of the FDIC insurance limit.

Cash Equivalents

Cash equivalents include highly liquid investments, with original maturities of three months or less, that are recorded at cost plus accrued interest, which approximates market.

Restricted Cash

The Organization acts as a financial agent for other organizations, and since the Organization is not considered to be financially interrelated with these organizations, the total amount of funds on behalf of these organizations is reflected as a liability on the consolidated statement of financial position. The Organization does not have variance power to redirect the assets held for others, and the funds are generally payable on demand.

Certificates of Deposit

Certificates of deposit are recorded at cost plus accrued interest, which approximates market.

Pledge Receivables

Pledge receivables (unconditional promises to give) are recorded as receivables and revenue when received. Pledge receivables are expected to be collected within one year and are recorded at net realizable value using an estimated uncollectible pledge percentage. The estimated uncollectible pledge percentage is based on historical collection rates and current economic factors applied to the gross campaign results, including donor designations. The uncollectible pledge percentage applied to the gross campaign for the campaign years 2022 and 2021 was 3.5% and 4%, respectively. The actual uncollectible amount could differ from these estimates.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

The Organization carries its investments at fair value. Net investment return consists of interest and dividend income, realized and unrealized gains and losses, less external and direct internal investment expense, and is reported in the statement of activities an increase or decrease in net assets with donor restrictions or without donor restrictions based on the intention stipulated by the donor.

Investments are exposed to various risk such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the investment balance.

Beneficial Interest in Assets Held by Community Foundation

The Organization has contributed funds to The Greater Cedar Rapids Community Foundation (the Foundation), which are held in a designated agency endowment fund, for the benefit of the Organization. Control over the investment or reinvestment of these funds is exercised exclusively by the Foundation. A portion of the fund's earnings is made available for distribution to the Organization periodically. The transactions with the Foundation are deemed to be reciprocal, and therefore, the fair value of the fund held by the Foundation is recognized as an asset by the Organization.

Property and Equipment

Property and equipment are stated at cost, or fair value if donated, with depreciation computed under the straight-line method over the economic useful lives of the assets. UWECI's policy is to capitalize all property and equipment purchases in excess of \$2,500. HSC's policy is to capitalize all property and equipment purchases in excess of \$5,000.

Long-Lived Assets

The Organization records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no impairment losses for the years ended June 30, 2022 and 2021.

Allocations Payable

Allocation's payables are recorded as a liability at the point they are approved by the Board of Directors. Allocations with substantial conditions are not recognized until the conditions on which they depend are met.

Net Assets

Net assets, revenues, gains, and other support are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. If the Board of Directors specifies a purpose where none has been stated by the original donor, such funds are classified as designated without donor restrictions.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets (Continued)

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Income Taxes

The Organizations are exempt from income taxes under provisions of Section 501(c)(3) of the Internal Revenue Code and are exempt from federal income taxes pursuant to Section 501(a) of the Code.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. The consolidated financial statements report certain categories of expense that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Substantially all expenses are allocated on the basis of estimates of time and effort.

Revenue Recognition

The Organization recognizes contributions, measured at fair value on the date received, when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give which contain a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met. As of June 30, 2022, conditional promises to give amounted to \$204,571, and are not recorded in the consolidated financial statements.

The Organization followed Financial Accounting Standards Board (FASB) Topic 958-605, *Revenue Recognition for Not-for-Profit Entity* in accounting for its Paycheck Protection Program (PPP) loan. The loan was effectively accounted for as a conditional promise to give.

Donated Materials, Equipment and Services

Donated materials and equipment are recorded at fair value at the date of donation.

A substantial number of volunteers donate significant amounts of their time to the Organization's programs and its annual fundraising campaign. However, there is no objective basis for measuring the number of volunteer hours provided during the year.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donor Designated Transactions

Certain funds can be designated by donors to the Organization's partner agencies, nonaffiliated organizations, churches, or other government agencies or not-for-profit entity. The Organization has adopted a policy of reflecting these contributions in the campaign results in the statement of activities. These contributions are then deducted to reflect the amount of revenue under accounting principles generally accepted in the United States of America.

Recently Issued Accounting Pronouncement

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*. The new guidance will require all leases to be recorded as assets and liabilities on the statement of financial position. This update requires capitalization of "right-of-use assets" and recognition of an obligation for future lease payments for most leases currently classified as operating leases. In June 2020, the FASB issued ASU 2020-05 which defers the effective date one year making it effective for annual reporting periods beginning after December 15, 2021, with early adoption permitted. The provisions of this ASU are to be applied using the modified retrospective approach. The Organization is currently evaluating the impact this standard will have on its consolidated financial statements.

Subsequent Events

Management has evaluated subsequent events through September 30, 2022, the date which the consolidated financial statements were available for issue.

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of June 30, 2022 and 2021:

| | | 2022 | _ | 2021 |
|---|----|-----------|---|-----------------|
| Unrestricted cash and cash equivalents | \$ | 2,341,152 | | \$ 2,363,158 |
| Certificates of deposit | | 1,321,408 | | 1,576,981 |
| Pledge receivables due in one year or less, net | | 1,237,248 | | 1,168,127 |
| Interest receivable | | 2,473 | | 6,486 |
| Investments | | 2,505,175 | | 2,894,196 |
| Beneficial interests | | 299,222 | | 381,070 |
| Total financial assets available | • | 7,706,678 | _ | 8,390,018 |
| Less board designations | | 1,316,482 | | 1,486,571 |
| Less donor imposed restrictions | | 2,052,891 | _ | 2,834,561 |
| Financial assets available within one year | \$ | 4,337,305 | _ | \$ 4,068,886 |

NOTE 2 – LIQUIDITY AND AVAILABILITY (CONTINUED)

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in certificates of deposit.

The Organization's governing board has designated and invested a portion of its unrestricted resources for various purposes. These funds are invested for long-term appreciation and current income but remain available and may be spent at the discretion of the board.

NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS

The fair value measurement accounting literature establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows:

- Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument.
- Level 3: Inputs are unobservable inputs based on the Organization's own assumptions used to measure assets and liabilities at fair value.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following tables set forth by level within the fair value hierarchy of the Organization's financial assets measured at fair value on a recurring basis is as of June 30, 2022 and 2021, and indicates the fair value hierarchy of the valuation techniques utilized by the Organization to determine such fair value.

| | Fair Value Measurements at Reporting Date Using: | | | | | | | | |
|-------------------------------|--|---------|---------|---|---------|---------|-------|----------|--|
| <u>June 30, 2022</u> | Level 1 | | Level 2 | | Level 3 | | Total | | |
| Money market fund | \$ | 1,746 | \$ | _ | \$ | - | \$ | 1,746 | |
| Domestic equity mutual funds | 1, | 239,026 | | - | | _ | 1 | ,239,026 | |
| Foreign equity mutual funds | | 582,805 | | - | | - | | 582,805 | |
| Bond mutual funds | | 473,394 | | - | | - | | 473,394 | |
| Preferred stocks | | 208,204 | | - | | - | | 208,204 | |
| Total investments | 2, | 505,175 | | - | | - | 2 | ,505,175 | |
| Beneficial interest in assets | | | | | | | | | |
| held by community foundation | | - | | - | | 299,222 | | 299,222 | |
| | | | | | ' | | | | |
| Total | \$ 2, | 505,175 | \$ | | \$ | 299,222 | \$ 2 | ,804,397 | |

NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Fair Value Measurements at Reporting Date Using: Level 3 Level 1 Level 2 Total June 30, 2021 Money market fund \$ \$ \$ \$ 10,517 10,517 Domestic equity mutual funds 1,417,581 1,417,581 Foreign equity mutual funds 819,326 819,326 Bond mutual funds 456,826 456,826 Corporate bonds 42,700 42,700 Preferred stocks 147,246 147,246 Total investments 2,851,496 2,894,196 Beneficial interest in assets held by community foundation 381,070 381,070 **Total** \$ 2,851,496

The money market fund and mutual funds are valued at the net asset value, based on quoted market prices in active markets, of shares held by the Organization at year end. Corporate bonds are valued based on quoted prices for similar assets and liabilities in active markets and quoted prices for identical or similar assets and liabilities in markets that are not active. The beneficial interest in assets held by community foundation is valued at the estimated pro rata share of the Foundation's investment pool.

The following is a summary of changes in the fair value of the Organization's Level 3 asset for the years ended June 30, 2022 and 2021:

| | 2022 | 2021 | | | |
|------------------------------|---------------|------|----------|--|--|
| Balance - beginnning of year | \$ 381,070 | \$ | 321,045 | | |
| Distributions | (15,862) | | (15,251) | | |
| Net earnings (losses) | (65,986) | | 75,276 | | |
| Balance - end of year | \$ 299,222 | \$ | 381,070 | | |

NOTE 4 – FUNDS HELD AT COMMUNITY FOUNDATION

Beneficial Interest in Assets Held by Community Foundation

The Organization has agency funds available at The Greater Cedar Rapids Community Foundation (the Foundation). The Organization has a beneficial interest in these assets held by the Foundation in the amount of \$299,222 and \$381,070 as of June 30, 2022 and 2021, respectively, which represents funds previously transferred to the Foundation by the Organization, and the earnings thereon. These funds are invested for long-term appreciation but are available at the discretion of the Organization's Board of Directors. The Organization has granted variance power to the Foundation in the event the Organization terminates or ceases to exist as a legal entity. For the years ended June 30, 2022 and 2021, \$15,862 and \$15,251, respectively, was distributed to the Organization from the beneficial interest accounts.

NOTE 4 – FUNDS HELD AT COMMUNITY FOUNDATION (CONTINUED)

Amounts Held on Behalf of the Organization

The Foundation holds third-party contributions to the Foundation on behalf of the Organization in designated funds. Income from these funds is available to support the Organization's operations at the discretion of the Foundation, with a current distribution rate of 4.5%, calculated using a 12-quarter trailing average. The Foundation is considered the owner of these funds. The Organization had a total of \$3,224,833 and \$2,893,932 in designated Funds held by the Foundation as of June 30, 2022 and 2021, respectively.

NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment as of June 30, 2022 and 2021 consisted of the following:

| | 2022 | | | | |
|--|------|-----------|---------------|---------------------------|--|
| | | UWECI | HSC | Total | |
| Cost: | | _ | | | |
| Land | \$ | - | \$ 1,555,609 | \$ 1,555,609 | |
| Building | | - | 12,318,796 | 12,318,796 | |
| Furnishings and equipment | | 485,533 | 241,572 | 727,105 | |
| Total cost | | 485,533 | 14,115,977 | 14,601,510 | |
| Less accumulated depreciation | | (466,133) | (3,772,461) | (4,238,594) | |
| Property and equipment, net | \$ | 19,400 | \$ 10,343,516 | \$ 10,362,916 | |
| | | | | | |
| | | | 2021 | | |
| | 1 | UWECI | HSC | Total | |
| Cost: | | | | | |
| Land | \$ | - | \$ 1,555,609 | \$ 1,555,609 | |
| Building | | - | 12,318,796 | 12,318,796 | |
| Furnishings and equipment | | 510,170 | 217,982 | 728,152 | |
| | _ | | | | |
| Total cost | | 510,170 | 14,092,387 | 14,602,557 | |
| Total cost Less accumulated depreciation | | | | 14,602,557 (3,920,857) | |

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restriction are restricted for the following purposes or periods as of June 30, 2022 and 2021:

| | 2022 | | 2021 | |
|--|------|-----------|------|-----------|
| Purpose restricted: | | | | |
| Children's needs endowed funds | \$ | 520,915 | \$ | 643,698 |
| Donor restricted endowed funds | | 503,650 | | 503,650 |
| Disaster/COVID-19 | | 109,625 | | 360,852 |
| RED Ahead | | 104,585 | | 183,207 |
| Sponsorships | | 47,459 | | 50,000 |
| Linn County VITA | | - | | 25,000 |
| Community impact assessment | | - | | 16,100 |
| Diversity, equity and inclusion | | - | | 8,000 |
| Doordash | | 20,000 | | - |
| Other program | | 13,759 | | - |
| Total purpose restricted | | 1,319,993 | | 1,790,507 |
| Time restricted: | | | | |
| Term endowments | | 150,000 | | 150,000 |
| Unappropriated endowment earnings | | 313,348 | | 491,347 |
| spark*5 | | - | | 59,473 |
| Contributions for future campaigns | | 269,550 | | 343,234 |
| Total time restricted | | 732,898 | | 1,044,054 |
| Total net assets with donor restrictions | \$ | 2,052,891 | \$ | 2,834,561 |

NOTE 7 – ENDOWMENTS

The Organization's endowments (the Endowments) consist of various funds established to support the general operating needs of the Organization. The endowments consist of both donor-restricted endowments and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Iowa Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment, and (b) any accumulations to the Endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation or depreciation of investments, (6) other resources of the Organization, and (7) the investment policies of the Organization.

In accordance with the donor-restricted gifts, distributions from the endowment funds will be limited to the annual income of the endowment funds. The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets. These policies attempt to provide a predictable stream of funding to programs supported by the Organization's endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities that is intended to maximize total return within reasonable and prudent levels of risk. The total return is achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to prevent exposing the fund to unacceptable levels of risk.

The Organization has a policy of appropriating for distribution 4.5% of the endowment fund assets.

NOTE 7 – ENDOWMENTS (CONTINUED)

Endowment net asset composition by type of fund as of June 30, 2022 and 2021, follows:

| | Without Donor Restrictions | With Donor Restrictions | Total | |
|--|-------------------------------|----------------------------|---------------------------|--|
| 2022 Donor-restricted Board-designated | \$ - 1,316,484 | \$ 1,487,913 | \$ 1,487,913 1,316,484 | |
| | \$ 1,316,484 | \$ 1,487,913 | \$ 2,804,397 | |
| 2021 Donor-restricted Board-designated | \$ - 1,486,571 | \$ 1,788,695 | \$ 1,788,695 1,486,571 | |
| | \$ 1,486,571 | \$ 1,788,695 | \$ 3,275,266 | |

Changes in endowment net assets for the years ended June 30, 2022 and 2021, follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|--|--|--|
| Endowment net assets, June 30, 2020 Investment return, net Contribution Amounts appropriated for expenditure | \$ 648,056 169,316 736,463 (67,264) | \$ 1,408,951 402,273 - (22,529) | \$ 2,057,007 571,589 736,463 (89,793) |
| Endowment net assets, June 30, 2021 | 1,486,571 | 1,788,695 | 3,275,266 |
| Investment return, net Contribution Amounts appropriated for expenditure | (281,891) 142,349 (30,545) | (294,768) - (6,014) | (576,659) 142,349 (36,559) |
| Endowment net assets, June 30, 2022 | \$ 1,316,484 | \$ 1,487,913 | \$ 2,804,397 |

NOTE 8 – RENTAL REVENUE

HSC is leasing space to tenants under rental agreements expiring at various dates through December 2025. Future minimum rental revenue on these agreements are as follows:

| Year Ending June 30 | |
|---------------------|---------------|
| 2023 | \$ 293,481 |
| 2024 | 279,519 |
| 2025 | 192,606 |
| 2026 | 70,334 |
| 2027 | 40,240 |
| | |
| | \$ 876,180 |

NOTE 9 – RETIREMENT PLAN

The Organization sponsors a defined contribution retirement plan covering substantially all of its employees. The Organization's contribution is based on a percentage match of eligible employees' wages. For the years ended June 30, 2022 and 2021, contributions to the plan totaled \$59,440 and \$72,669, respectively.

NOTE 10 - PAYCHECK PROTECTION PROGRAM

In April 2020, the Organization applied for and obtained a PPP loan in the amount of \$368,400, administered by the U.S. Small Business Administration (SBA), established under the Coronavirus Aid, Relief, and Economic Security Act (Cares Act). Under the terms of the loan, the Organization could apply for forgiveness for a portion or all of the loan. In order to meet the conditions for forgiveness, the Organization was required to maintain certain employee levels and use the proceeds on eligible expenses including payroll, benefits, rent, and utilities. The loan was forgiven by the SBA in February 2021. The Organization must retain all records relating to the loan for six years from the date of forgiveness and must permit authorized representatives of the SBA, including representatives of its Office of Inspector General, to access such files upon request.

NOTE 11 - RECLASSIFICATIONS

Certain reclassifications have been made to the prior year's consolidated financial statements, as previously reported, in order to conform them to the current year's presentation.

NOTE 12 – CORRECTION OF AN ERROR

The 2021 consolidated financial statements have been restated to remove conditional promises to give that were previously recognized as a liability and expensed. Accounting principles generally accepted in the United States of America provide that recognition of conditional promises to give should only be recognized upon the satisfaction of the underlying conditions. The correction resulted in the following changes to the 2021 consolidated financial statements.

| | Original | | As Restated | | Change | |
|--|----------|------------|-------------|------------|--------|-----------|
| Consolidated Statement of Financial Position | | | | | | |
| Initiative fund grants payable | \$ | 440,712 | \$ | 257,505 | \$ | 183,207 |
| Net assets as of June 30, 2021 | 1 | 15,395,879 | - | 15,579,086 | | (183,207) |
| Consolidated Statement of Activities | | | | | | |
| Allocation services | | 3,344,566 | | 3,419,789 | | (75,223) |
| Change in net assets | | 1,172,373 | | 1,097,150 | | 75,223 |
| Net assets as of June 30, 2021 | 1 | 15,395,879 | | 15,579,086 | | (183,207) |
| Net assets as of June 30, 2020 | 1 | 14,223,506 | | 14,481,936 | | (258,430) |
| Consolidated Statement of Functional Expens | ses | | | | | |
| Initiative fund grants | | 406,260 | | 481,483 | | (75,223) |
| Consolidated Statement of Cash Flows | | | | | | |
| Change in net assets | | 1,172,373 | | 1,097,150 | | 75,223 |
| Change in allocations and donor designations payable | \$ | (949,607) | \$ | (874,384) | \$ | (75,223) |

SUPPLEMENTARY INFORMATION

United Way of East Central Iowa, Inc. and Related Entity Consolidating Statements of Financial Position As of June 30, 2022

| | UWECI | HSC | Eliminations | Total | |
|------------------------------------|--------------|---------------|--------------|---------------|--|
| Assets | | | | | |
| Cash and cash equivalents | | | | | |
| Unrestricted | \$ 2,074,379 | \$ 266,773 | \$ - | \$ 2,341,152 | |
| Restricted | 88,831 | - | - | 88,831 | |
| Certificates of deposit | 802,688 | 518,720 | - | 1,321,408 | |
| Receivables | | | | | |
| Pledges, net | 1,237,248 | - | - | 1,237,248 | |
| Related party | 39,589 | - | (39,589) | - | |
| Other | 402,190 | - | - | 402,190 | |
| Interest receivable | 1,142 | 1,331 | - | 2,473 | |
| Prepaid expenses | 49,431 | 19,700 | (9,101) | 60,030 | |
| Investments | 2,505,175 | - | - | 2,505,175 | |
| Beneficial interest in assets | | | | | |
| held by community foundation | 299,222 | - | - | 299,222 | |
| Property and equipment, net | 19,400 | 10,343,516 | | 10,362,916 | |
| Total assets | \$ 7,519,295 | \$ 11,150,040 | \$ (48,690) | \$ 18,620,645 | |
| Liabilities and Net Assets | | | | | |
| Allocations and grants payable | | | | | |
| Allocations payable | \$ 2,700,012 | \$ - | \$ - | \$ 2,700,012 | |
| Initiative fund grants payable | 247,000 | - | - | 247,000 | |
| Donor designations payable | 606,459 | - | - | 606,459 | |
| Accounts payable | 15,166 | 45,656 | (39,589) | 21,233 | |
| Accrued expenses | 160,899 | 56,672 | (9,101) | 208,470 | |
| Total liabilities | 3,729,536 | 102,328 | (48,690) | 3,783,174 | |
| Net assets | | | | | |
| Without donor restrictions | | | | | |
| Undesignated | 420,384 | 11,047,712 | - | 11,468,096 | |
| Board designated - quasi-endowment | 1,316,484 | - | | 1,316,484 | |
| Total without donor restrictions | 1,736,868 | 11,047,712 | - | 12,784,580 | |
| With donor restrictions | 2,052,891 | | | 2,052,891 | |
| Total net assets | 3,789,759 | 11,047,712 | | 14,837,471 | |
| Total liabilities and net assets | \$ 7,519,295 | \$ 11,150,040 | \$ (48,690) | \$ 18,620,645 | |

United Way of East Central Iowa, Inc. and Related Entity Consolidating Statements of Financial Position As of June 30, 2021

| | UWECI | HSC | Eliminations | Total | |
|------------------------------------|--------------|---------------|--------------|---------------|--|
| Assets | | | | | |
| Cash and cash equivalents | | | | | |
| Unrestricted | \$ 1,985,061 | \$ 378,097 | \$ - | \$ 2,363,158 | |
| Restricted | 104,145 | - | - | 104,145 | |
| Certificates of deposit | 1,059,581 | 517,400 | - | 1,576,981 | |
| Receivables | | | | | |
| Pledges, net | 1,167,703 | 424 | - | 1,168,127 | |
| Related party | 56,648 | - | (56,648) | - | |
| Other | 269,871 | - | - | 269,871 | |
| Interest receivable | 3,043 | 3,443 | - | 6,486 | |
| Prepaid expenses | 36,602 | 19,041 | (9,101) | 46,542 | |
| Investments | 2,894,196 | - | - | 2,894,196 | |
| Beneficial interest in assets | | | | | |
| held by community foundation | 381,070 | - | - | 381,070 | |
| Property and equipment, net | 29,072 | 10,652,628 | - | 10,681,700 | |
| | | | | | |
| Total assets | \$ 7,986,992 | \$ 11,571,033 | \$ (65,749) | \$ 19,492,276 | |
| Liabilities and Net Assets | | | | | |
| Allocations and grants payable | | | | | |
| Allocations payable | \$ 2,800,000 | \$ - | \$ - | \$ 2,800,000 | |
| Initiative fund grants payable | 257,505 | - | - | 257,505 | |
| Donor designations payable | 621,475 | - | _ | 621,475 | |
| Accounts payable | 25,693 | 56,648 | (56,648) | 25,693 | |
| Accrued expenses | 177,625 | 39,993 | (9,101) | 208,517 | |
| Total liabilities | 3,882,298 | 96,641 | (65,749) | 3,913,190 | |
| Net assets | | | | | |
| Without donor restrictions | | | | | |
| Undesignated | (216,438) | 11,474,392 | _ | 11,257,954 | |
| Board designated - quasi-endowment | 1,486,571 | | _ | 1,486,571 | |
| Total without donor restrictions | 1,270,133 | 11,474,392 | - | 12,744,525 | |
| With donor restrictions | 2,834,561 | - | - | 2,834,561 | |
| Total net assets | 4,104,694 | 11,474,392 | | 15,579,086 | |
| Total liabilities and net assets | \$ 7,986,992 | \$ 11,571,033 | \$ (65,749) | \$ 19,492,276 | |

United Way of East Central Iowa, Inc. and Related Entity Consolidating Statements of Activities Year Ended June 30, 2022

| | UWECI | HSC | Eliminations | Total |
|---|--------------|---------------|--------------|---------------|
| Support and Revenue | | | | |
| Gross campaign results in current period | \$ 5,513,990 | \$ - | \$ - | \$ 5,513,990 |
| Less donor designations | 615,999 | | | 615,999 |
| Net current period campaign revenues | 4,897,991 | - | - | 4,897,991 |
| Less provisions for uncollectible pledges | 33,367 | - | - | 33,367 |
| Total campaign revenue, net | 4,864,624 | | | 4,864,624 |
| Other revenue | | | | |
| Other contributions | 373,279 | - | (353) | 372,926 |
| Federal grants | 448,828 | - | - | 448,828 |
| Donor designation fees | 77,994 | _ | - | 77,994 |
| Investment return, net | (449,081) | 3,817 | - | (445,264) |
| Rental income | - | 478,794 | (118,346) | 360,448 |
| Sponsorships | 154,709 | | - | 154,709 |
| Special events and miscellaneous income | 40,854 | _ | _ | 40,854 |
| Total other revenue | 646,583 | 482,611 | (118,699) | 1,010,495 |
| Total support and revenue | 5,511,207 | 482,611 | (118,699) | 5,875,119 |
| Expenses | | | | |
| Program services | | | | |
| Allocation services | 3,202,377 | _ | _ | 3,202,377 |
| Community impact | 506,205 | _ | _ | 506,205 |
| Volunteer management | 308,312 | _ | _ | 308,312 |
| Disaster relief | 273,951 | - | - | 273,951 |
| HSC | 2/3,931 | 909,291 | - | |
| | 225 279 | 909,291 | (55.421) | 909,291 |
| Other program services | 335,278 | 000 201 | (55,431) | 279,847 |
| Total program services | 4,626,123 | 909,291 | (55,431) | 5,479,983 |
| Supporting services | | | | |
| Management and general | 625,022 | - | (33,290) | 591,732 |
| Fundraising | 574,894 | - | (29,875) | 545,019 |
| Other agency administrative support | 103 | | (103) | |
| Total supporting services | 1,200,019 | | (63,268) | 1,136,751 |
| Total expenses | 5,826,142 | 909,291 | (118,699) | 6,616,734 |
| Change in net assets | (314,935) | (426,680) | | (741,615) |
| Net assets, beginning of year | 4,104,694 | 11,474,392 | | 15,579,086 |
| Net assets, end of year | \$ 3,789,759 | \$ 11,047,712 | \$ - | \$ 14,837,471 |

United Way of East Central Iowa, Inc. and Related Entities Consolidating Statements of Activities Year Ended June 30, 2021

| | UWECI | HSC | FCFH | Eliminations | Total |
|---|--------------|---------------|-----------|--------------|---------------|
| Support and Revenue | | | | | |
| Gross campaign results in current period | \$ 5,591,151 | \$ - | \$ - | \$ - | \$ 5,591,151 |
| Less donor designations | 711,711 | | | | 711,711 |
| Net current period campaign revenues | 4,879,440 | - | - | - | 4,879,440 |
| Less provisions for uncollectible pledges | 122,303 | | | | 122,303 |
| Total campaign revenue, net | 4,757,137 | | | | 4,757,137 |
| Other revenue | | | | | |
| Other contributions | 1,233,404 | - | - | (167, 134) | 1,066,270 |
| Disaster relief contributions | 1,763,116 | - | - | - | 1,763,116 |
| Federal grants | 91,857 | - | - | - | 91,857 |
| Paycheck Protection Program | 40,835 | - | | | 40,835 |
| Donor designation fees | 86,315 | - | _ | - | 86,315 |
| Investment return, net | 633,129 | 7,809 | 191 | - | 641,129 |
| Rental income | - | 443,360 | _ | (114,062) | 329,298 |
| Sponsorships | 104,825 | , <u>-</u> | _ | - | 104,825 |
| Special events and miscellaneous income | 31,623 | _ | | _ | 31,623 |
| Total other revenue | 3,985,104 | 451,169 | 191 | (281,196) | 4,155,268 |
| Total support and revenue | 8,742,241 | 451,169 | 191 | (281,196) | 8,912,405 |
| Expenses | | | | | |
| Program services | | | | | |
| Allocation services | 3,286,483 | | | | 3,286,483 |
| Community impact | 272,730 | - | - | - | 272,730 |
| Volunteer management | 260,153 | - | - | - | 260,153 |
| Disaster relief | 1,777,845 | - | - | - | 1,777,845 |
| HSC | 1,///,043 | 912 227 | - | - | |
| | 104 210 | 812,337 | 212.07 | (200 572) | 812,337 |
| Other program services | 184,218 | 012 227 | 212,067 | (209,573) | 186,712 |
| Total program services | 5,781,429 | 812,337 | 212,067 | (209,573) | 6,596,260 |
| Supporting services | | | | | |
| Management and general | 624,926 | - | - | (36,237) | 588,689 |
| Fundraising | 665,692 | | | (35,386) | 630,306 |
| Total supporting services | 1,290,618 | | | (71,623) | 1,218,995 |
| Total expenses | 7,072,047 | 812,337 | 212,067 | (281,196) | 7,815,255 |
| Change in net assets | 1,670,194 | (361,168) | (211,876) | | 1,097,150 |
| Net assets, beginning of year (restated) | 2,434,500 | 11,835,560 | 211,876 | | 14,481,936 |
| Net assets, end of year (restated) | \$ 4,104,694 | \$ 11,474,392 | \$ - | \$ - | \$ 15,579,086 |